### Welcome to...

## MAIN STREET AMERICA<sup>®</sup>



north end's





**LISC DETROIT** 

## What is Main Street?

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## A local grassroots, community, and volunteer-driven strategy encouraging economic development through historic preservation



## Where is the North End Main Street located?





# What are the advantages of being designated as a Main Street District?



- By receiving a Main Street Designation, a traditional commercial neighborhood district can experience a return to economic vitality. Benefits include:
  - Protecting and strengthening the existing tax base
  - Creating a positive community image
  - Creating visually appealing and economically viable buildings in the district
  - Attracting new businesses
  - Creating new jobs
  - Increasing investment in the Main Street buildings
  - Increasing investment in the district
  - Preserving historic architectural resources
  - Tailoring to specific community needs

- In addition to those benefits, we are part of a national network that provides direct technical support and services to our district such as professional development that includes:
  - Training Opportunities and resources through:
    - Michigan Main Street Workshops
    - Main Street Oakland County Workshops
    - National Main Street Conference
    - MainStreet.org The Point



Michigan Main Street Workshop - Lapeer



National Main Street Boston Conference



National Main Street Boston Conference



Michigan Main Street Milan Workshop



Michigan Main Street Workshop - Lapeer



Michigan Main Street Milan Workshop

# Who pays for a local Main Street program?

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When applying for a Main Street Designation, communities are required to submit a

5-year budget completely funding the program, including staff,

professional development, travel and any overhead.

Vanguard CDC is our program sponsor.

The Michigan Main Street Program (MEDC) does not charge a community to be

a part of the program, nor do they fund any part of a community's

budget.

Typical funding comes from pledges and

sponsors, memberships, contracts for services, local municipal

Contributions, and nonprofit funders.

# How is this grassroots approach organized?



### **The Four Point Approach**

#### ORGANIZATION

#### **ECON/VITALITY**

#### DESIGN

#### Communications

- Public Relations
- Volunteer dev.
- Organizational branding
- Financial management
- Fund-development

- Small Business / Entrepreneurship Dev
- Business planning / financing
- Interior Design, Visual Merchandising
- Real estate development

- Historic Preservation
- Planning, Design,
- □ Architecture, Construction
- Landscaping, gardening
- Arts

#### PROMOTION

- Marketing
- advertising
- Branding
- Event coordination
- Logistical

Management

Website: https://northenddetroit.life/



# What has the North End Main Street actually accomplished?



North End District – Strategic Work Plan Dashboard – 2023				
ADVISORY BOARD	ORGANIZATION	PROMOTION	DESIGN	ECONOMIC VITALITY
<ul> <li>Monthly reporting to MEDC/Lisa</li> <li>Updating Vanguard CDC Board Members</li> </ul>	<ul> <li>ORGANIZATION</li> <li>Volunteer Recruitment &amp; Training</li> <li>Resource Development – For MS Organization and Events</li> <li>Update and Maintain Website (SEO) Share the Strategy         <ul> <li>Work with the MEDC consultant to create Main Street (June 27th - 29th) Brand/Logo (MEDC Technical Support)</li> <li>Create Monthly Business Newsletter (Main 5 Point Communication Plan) June 28th (2PM - 4 PM) (MEDC Technical Support)</li> </ul> </li> <li>Share the Main Street strategy and dashboard with other organizations, business owners and property owners</li> <li>Resource Development for Campus Plan (Black Bottom Park) Implementation/Acquisition</li> </ul>	<ul> <li>PROMOTION</li> <li>Celebration of community gateway sign and kick off construction phase of East Grand Blvd (May 2nd)</li> <li>Branding/Logo of Main Street (June 27th - 29th) (MEDC Technical Support)</li> <li>Maintain Events Promotion Calendar</li> <li>Work Partner initiative strategy cultural heritage (storytelling)</li> <li>Pop – up Food Truck -BBP (Start date???) ***</li> <li>Juneteenth "Movement" – Event (June 17 th ) June 18?? – BBP - Annual</li> <li>Lyrics &amp; Libation Summer Festival series in BBP – (Wednesdays) June 21 st through - Sept. 6th - Annual (warehouse space if raining) - Annual</li> <li>"Angels &amp; Men" – Event – October 28th (Warehouse space) - Annual</li> <li>"Let's Get Lit" – Event – November 25th (First shopping Saturday) Warehouse Annual</li> <li>Lyrics &amp; Libation – (Wednesdays) Warehouse Space - November through December - Annual</li> <li>Future Fest An Afro Futuristic Art &amp; Music Festival - June 17th 12pm to 12 am</li> </ul>	<ul> <li>DESIGN</li> <li>East Grand Blvd Streetscape Transformation Project Completion</li> <li>Façade Grant Program (looking at expansion) ***</li> <li>Placemaking Projects – Campus and Park – Have Concept Plan and Budget</li> <li>Clean and Safe Programming</li> <li>GIS Update w/Mike – Updating and Maintain Inventory and Use with Building Improvements and Businesses; Potential Redevelopment Prospects (MEDC Technical support Date ?)- Monthly Reporting</li> <li>Work with Detroit City Planning Department on the North End Framework Plan – ensure communication of strategy and targets</li> <li>East Grand Blvd. Transformation Project (Streetscape) – monthly updates to businesses and community members</li> </ul>	<ul> <li>ECONOMIC VITALITY</li> <li>Pure Michigan Pilot Program</li> <li>Small Business Support, including Grants/Loans and Technical Assistance (Initiate)</li> <li>Facilitate monthly BDA Board meetings to launch the BDA to the business community</li> <li>Develop a plan that puts forth comprehensive efforts to address commercial gentrification</li> <li>Support and nurture existing businesses by pop-up programming at the Vanguard Campus other locations</li> <li>Focus programming and any incentives on our Business Cluster Strategy (Artists; Small-Scale Producers; Food)</li> <li>Main Street Paraphernalia (tee shirts and cups with MS logo to sale on website (New item added today)</li> <li>*highlighted items are achieved goals</li> </ul>

### **Design Committee -** East Grand Blvd Transformation Project

( Quincy Jones, Lynn Wiggins, and Monica Edmonds)



- In 2020, Vanguard received funding from the Knight Foundation to make streetscape improvements along main corridor in neighborhood.
- Included robust community engagement in partnership with local artists to create an ID sign, banner designs, and murals.







East Grand Blvd Streetscape Interventions

#### 2021 BLKOUT WALLS MURAL FESTIVAL



- The **BLKOUT Walls Mural Festival** was curated by Sydney James, a local Detroit artist. Vanguard participated as one of the sponsors.
- "My Journee" was created by Phil Simpson, a tenant at the Vanguard Campus receiving below-market studio space.





### **Promotion Committee**

(Lynette Roberson and Thor Jones)







Bikes on Main

Adult Playday in Black Bottom Park

**Future Fest** 

#### and so much more!!!....













### **Economic Vitality**

(Drusilla Fanning and Chenita Gary)



Detroit Food Co-Op Business Meeting



Business Meeting with Detroit Parking Officials



Google Training w/ Atlantic Impact Students





Workforce Job Fair



MEDC Technical Assistance for Main Street Logo and Branding -Community Engagement Meeting





## We cannot wait to continue to improve our district. We hope you will support and volunteer in actualizing this meaningful work!

## Thank you!

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